



AL-Matania Paper Products and implicitude

Yearly Edition Issues by Public Relations Dept. Al Watania for Industries 2nd Issue January 2018

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SHEIKH SULAIMAN AL RAJHI INAUGURATES THE LARGEST CORRUGATED CARTON FACTORY IN THE MIDDLE EAST



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Success is the Fruit of Strive and Struggle

There is no doubt that every success requires facing obstacles, difficulties and challenges, so we must address these difficulties with all determination so that we always and continuously keep this success. In the last year (2017) Al Watania for Industries had faced many obstacles and more challenges which we expected previously through our understanding of the market. There was prevailing economic stagnation in the local and regional market, high price competition and other challenges. We have sought to face all these challenges and reduce their impact on the company's activity by strategy and ambitious future vision and goals which are aligned with the Kingdom's Vision 2030. The Company's vision and strategy 2023 have been drawn to meet the challenges of the future and to achieve the industrial and economic progress that our wise leadership aspires to. The objective of 2023 Vision is to diversify Al Watania's investments in the important sectors needed by the national economy such as the energy & chemical products sectors, health care & medical consumables sectors, machinery sector and spare parts sectors. These investments aim to support industrial development, increase local content and reduce dependence on imports. This is the supreme goal of the establishment of this industrial entity. Moreover, this is always confirmed by the Chairman of the Board, Sheikh Suleiman Al- Rajhi.

We are moving towards a bright future in steady steps. We have set ourselves lofty goals, Allah willing. We will always be able to achieve success as long as we adhere to our principles. Our principles are based on credibility, support of creativity, innovation and excellence in all our long-term business. The contract for the establishment of the Millennium Energy Company Limited was signed as the first effective implementation of the Company's new vision objectives. This Company will produce and supply Saudi Aramco with the necessary chemicals. Al Watania Paper Products, the largest corrugated carton factory in the Middle East Industrial City, Jeddah, was inaugurated with the presence of His Excellency the Chairman of the Board, Sheikh Sulaiman Al-Rajhi. This industrial edifice was completed in a short period, not more than 24 months and was equipped with the latest machinery in the corrugated carton industry. It will contribute to meet the increasing demand for our high quality products which enjoy the trust of our customers. Last year saw the launch of the SAB system in Al Watania Plastics and Al-Watania for Containers. We have doubled our efforts to improve our professional framework for health, safety, security and environment. We also enhanced our risk management and governance capabilities. Integrated Management Systems was initiated, and the Company was awarded Certicifates in Quality, Environment, Health Occupational and Safety.

Finally, I would like to thank the Chairman of the Board, the members of the Board, the Executive Management and all the employees in all sectors and SBUs, the heads and directors for their continuous efforts to achieve the future goals, visions and aspirations. We thank our valued customers for their good choice and their great trust in us and in our products. We thank our suppliers for their continuous support, asking our Lord, the Almighty, for success.



Sheikh Fahd Bin Sulaiman Al Rajhi Vice Chairman

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WFI in Saudi PPPP Exhibition in Jeddah







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Capex succeed in strengthening its capabilities



WAPER Celebrated 3 Million Safe Man Hours



CMC IDEAS PROPOSAL PROGRAM WINNER



WP - OJT Graduates



Let's Consolidate and **Develop** Achievements

It is my pleasure to write to you this message which will convey to you the reality of the work of Al Watania for Industris during the last year. It will also talk about the quality achievements which are added to the record of Al Watania's honor-

able achievements. These achievements have been made by the help of Allah, the guidance of the Board of Directors, concerted efforts and sincere work, employees' creativity and determination, and the supports of success partners such as customers and suppliers. By the help of Allah, the Company's vision and strategy 2023 were launched early last year. This will contribute to support Al Watania's leadership in the production of packaging materials in the Middle East. In addition to, it will achieve the Company's goals in expanding its business by entering new and important industrial sectors. These sectors are aimed to support the national economy trends and Kingdom's Vision 2030 and achieve more financial flow for the AWQAF. Entering Al Watania for Industris into the energy and chemical products sector was the first step towards achieving these goals. Because we are keen to meet the requirements of our customers and provide the best products and according to the increased demand for carton products, Al Watania Paper Products was opened in the industrial city in Jeddah. This factory is considered the largest corrugated carton factory in the Middle East. One quarter billion Saudi riyals were invested with a production capacity of 172 thousand meters annually and on an area of 77 thousand square meters.

Having acknowledged our responsibility towards the Country and aiming to support the objectives of the Kingdom's Vision 2030, Al Watania signed a joint cooperation agreement with the Ministry of Environment, Water and Agriculture. This agreement aims to support the research and development of algae planting technologies in the Kingdom in an alliance with a number of leading national companies and institutions. We are proud of the participation of women in Al Watania's staff. A number of Saudi Females were recruited, trained, gualified and employed in a suitable work environment according to the values of society. As for the development of the working environment, management systems and governance, the implementation of SAP program is still ongoing and soon will be launched in all other units successfully. An Integrated Management Systems was also launched. A number of employees were trained and qualified as auditors, and the Company received ISO certificates in quality, environment, health and occupational safety. We are also proud to have achieved 11 million working hours without any injuries.

These are some of the achievements that have been achieved and planned. They would not have been achieved without the trust and support of the Chairman and members of the Board of Directors. They would not have not been achieved without the contributions of the Executive Management and the Heads of Units who worked together in the spirit of one team and made commendable efforts in achieving Al Watania's objectives and aspirations. Furthermore, the generous efforts of all the employees of the group were also the reason behind our achievements. We thank everyone for their efforts that contributed to these remarkable achievements.







Eng. Ibrahim I. Behairi Chief Executive Officer



Sheikh Sulaiman Al -Rajhi Inaugurates the Largest Corrugated Carton Factory in the Middle East

had Bin Sulaiman Al- Rajhi, Vice Chairman, Board Members, and Eng. Haitham Abu Mansour (Director of Western Sector in Saudi Industerial Property

Sheikh Sulaiman Bin Abdul Aziz Authority -MODON) inaugrated Al Watania Paper Al- Rajhi, Chairman of Al Watania for Products (WAPER) Factory in Jeddah on Saturday Industries, in the presense of Sheikh Fa- 23rd Dec 2017. This factory is considered the largest corrugated carton with State of the Art factory in the Middle East with an area of 77 thousand sq meters and a production capacity of 172 thousand



The ceremony started with reciting some verses of the Holy Quran.

Engr. Ibrahim Behairi, Chief Executive Officer of Watania for Industries, delivered a speech in which he expressed his thanks and gratitude to the Chairman of the Board Sheikh Sulaiman Al- Rajhi for sponsoring the inaugural ceremony. He also welcomed the Board of Directors and

the distinguished guests from Saudi Industrial Property Authority (MO-DON). Engr. Behairi stressed the importance of this huge project in which nearly a quarter of billion riyals is invested. This factory is the largest corrugated carton factory in the Middle East and was completed in a short period of nearly 24 months only. He also expressed his gratitude to the

Chairman of the Board, Vice Chairman and the members of the board for their support. In conclusion, He thanked all those who worked on the success of the project and pointed out that the factory is in operation at 50% and soon will be operated with full production capacity.

Sheikh Fahad Bin Sulaiman Al-Rajhi delivered a speech in which he con-



veyed the happiness and pride of Al Watania's employees to inaugurate this huge industrial entity. He said that this factory will contribute to meeting all the needs of the industrial and commercial sectors for carton products. It will also provide many opportunities for the country's nationals in various fields. This will secure a decent and secure life for ambitious Saudi youths. In his speech, he pointed out that Al Watania for Industries has been a pioneering entity in the field of packaging materials. Al Watania is constantly seeking to expand its investments in accordance with its new strategy 2023. This strategy is ambitious and has a vision for the future and its challenges. It also contributes to achieving the objectives of the Waqf and is aligned with Saudi Vision 2030. This aims to achieve diversified economy and comprehensive development in the industrial sector. In conclusion, he thanked the leaders of this country for their support for the industrial progress witnessed by the Kingdom, which is in interest of the homeland and the citizens. He expressed his sincere thanks and appreciation to the Chairman of the Board for his wise guidance and continuous support to the Board and for his continued interest in the development of the industrial sector in the Kingdom of Saudi Arabia during the past 60 years. He also



thanked the Saudi Industrial Property Authority (MODON), headed by Engr. Khalid Al- Salem and the Director General of the 2nd and 3rd Industrial City of Jeddah for their fruitful efforts and support in the implementation stages of the project. He also thanked the members of the Board and the executive management of Al Watania for Industries for their sound opinions and instructions and their careful monitoring for all the stages of implementation. He valued the efforts of the success partners and everyone who contributed to the success of this great industrial edifice.

Then the Chairman of the Board, Sheikh Sulaiman Bin Abdul Aziz Al-

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Rajhi, delivered a speech in which he said: «There is no doubt that everything locally produced contributes to the service of the homeland and the citizens. I thank my son Fahd and his colleagues for their contribution to this project and we hope that Allah, the Almighty, will make this work pure for his sake. This work is a purely national work to serve homeland and Muslims, and we ask Allah to bless those who work sincerely in this factory because this whole work is Waqf for Allah's sake. Every citizen has to pay a tax, and I think we can pay the tax of this homeland when everyone does his best for this project and other projects. I ask my brothers (employees) to be faithful to this work because if they are so, they become creative and earn the reward in this world and in the Hereafter. Hence, I ask everyone to be hard-working, honest, and creative because the work of the Hereafter is better than the work of the world. May Allah reward you all good. Peace and Allah' mercy and blessing be upon you.

At the end of the inaugural ceremony, Sheikh Sulaiman Al-Rajhi was honored for his continuous support to the Kingdom>s industrial sector during the past 60 years. Saudi Industrial Property Authority (MODON) was also honored for its great efforts in facilitating the implementation of the project. Afterwards, Sheikh Sulaiman

Al- Rajhi unveiled the cornerstone of the project and the audience toured the factory where they listened to a detailed explanation about the production processes and stages, starting with the raw materials to the final product. They were also told about the industrial and technical capabilities that the factory is equipped with. At the end of the inaugural ceremony, commemorative photographs were taken.

Engr. Ibrahim Behairi said, «Based on the wise guidance of the Chairman of the Board Sheikh Sulaiman Bin Abdul Aziz Al-Rajhi, according to the results of accurate studies of the market, due to industrial progress witnessed by the Kingdom, and due to the big demand for carton products, it was decided to establish a new factory called Al Watania for Paper Products in the third industrial city - in Jeddah. About one quarter of a billion Saudi riyals were invested in this huge project that will meet the needs of all industrial and commercial sectors of corrugated carton. This project is aligned with Saudi Arabia Vision 2030, the national transformation program 2020, and the program of Increasing the Local Industrial Content. Therefore, it aims to promote economic growth and local capabilities and create new job opportunities in the new industry. We are proud of our new project and look forward to studying many other investment opportunities that would, Allah willing, contribute to Saudization, natinlization and benefit to homeland

Engr. Behairi Stressed the Importance of this Huge Project in which Nearly a Quarter Billion Rivals is Invested



and citizens.

It is worth mentioning that Al Watania for Industries is one of Waqf of Sheikh Abdul Aziz Al- Rajhi. It is considered one of the largest and most prestigious companies locally and regionally. It has always sought to expand its business and create other industrial opportunities.





Al Watania for Industries It is Considered One of the Largest









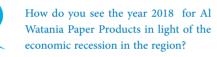
and Most Prestigious Company in the Region

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President of Al Watania Paper Products Eng. Abdulrahman Aljuaid:

We have a plan approved by the Board to achieve the 2023 Growth Strategy in terms of expansion and diversification of products and markets to reach a growth rate of 50%



There is no doubt that the markets in the region are undergoing a process of correcting and restructuring, both for correcting the situation with respect to work and labor regulations, and the application of new services tariff and value added system, all of which will benefit in improving markets performance and thus raise the quality of the product and make local industries compete with imports. It is natural that these changes are all, of course, leading to this kind of economic recession. Therefore, Al Watania Paper Products management, under the guidance of the Board of Directors and the support and follow-up of the Chief Executive Officer, is working to implement effective plans for the continuation of expansion and focus on new products and quality, as well as reducing costs and expediting response to the demands of customers and access to new markets and customers. This leads to reducing the impact of recession, and leads to adaptation to this stage to ensure the achievement of budget plans for 2018, Allah willing. What about the future of the carton industry in the Kingdom? What are the key trends in the industry?

How can Al Watania Paper Products exploit them?

In the medium and long term, carton products of all kinds are indispensable for packaging industry. Moreover, «the carton industry in the Kingdom» is considered to have reached a stage of high maturity; therefore, it has been given a competitive area both locally and abroad. One of the most prominent trends in this industry is its entry into the stage of manufacturing carton with high quality and accurate printing, using advanced equipment. This moves the product from being only used for packaging to being used as an advanced advertising interface for marketing and spreading the products of companies and distributors at the same time. Another trend is conducting advanced research to develop the raw materials used and assist in the development of industry. Al Watania Paper Products Company is a pioneer in this field, whether in implementing new technologies in the new Paper Products Factory in Jeddah, or in its direction to strategic partnerships in the field of industry development.

Do you have a strategy and vision for Al Watania Paper Products similar to the Growth Strategy 2023 for the Group?

As you know, we are one of the strategic business



units in the Group. We have a plan approved by the Board to achieve the 2023 Growth Strategy in terms of expansion and diversification of products and markets to reach a growth rate of 50%, which undoubtedly requires a double and integrated effort of the work teams and other units in the Group.

What are the expansion projects that Al Watania Paper Products is working on?

Several projects are being studied by the Strategic Planning of business development cooperation with the Evaluation and Investment Committee, whether acquisitions or partnerships in the market which are highly profitable. Other projects have been recently completed such as running the Paper Products Factory in Jeddah, which is a quantum leap in the paper products industry and is classified as the largest plant of its kind in the Middle East under one roof. The implementation of the technical amendment necessary for



the production line of egg cartons is another project, which will add high energy production to provide the local and the Gulf market with its requirements of these materials.

What projects have been completed during the last period?

As mentioned above, the last achievement of the Group was the inauguration of the Paper Products Factory in Jeddah, with the presence and generous patronage of the Chairman of the Board, Sheikh Sulaiman Al- Raihi, the members of the Board of Directors and the Director General of MODON. It is classified as the largest plant in the Middle East in terms of energy production at one location, and also includes the latest technology and modern equipment in this industry. Thus, it contributes to the support of our strategic vision and achieves diversity and growth according to what is approved in the 2023 Strategy of

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Al Watania for Industries Enters the Energy and Chemical Products Sector

Pursuant to directives by H.E. the Chairman of the Board of Directors, Sheikh Sulaiman Bin Abdulaziz ALRAJHI, Al Watania For Industries has signed on Tuesday January 3rd 2017, a contract on foundation of a new company named (Millennium Energy) in joint venture with one of the leading national companies & its Head Office will be in Rivadh. The contract was signed by the Vice Chairman of the Board of Directors, Sheikh Fahd Bin Sulaiman ALRAJHI with the local partner, at the Ministry of Commerce and Investment in Riyadh city. This company will undertake producing of certain chemical materials necessary for the local market requirements and will contribute in freeing our economy from reliance on imports.

Vice President- Marketing, Planning & Business Development Mr. Abdul Karim Al Nuhayer, announced that the present trend is part of the growth strategy 2023 of Al Watania for Industries which was initiated at the beginning of year, adding that objective of this strategy is expanding and diversifying the company activity and products in consistence with Saudi Arabia's Vision 2030, the National Transformation program 2020, and the Local Content Development program to enhance the economic growth, national abilities, create new industrial employment opportunities and to contribute in transferring the technology.

We are proud of our new joint venture and looking forward for other several investment opportunities that will contribute in job nationalization and will contribute to the interest of the nation and the citizen.

Al Watania for Industries (WFI) is one of the most distinguished industrial companies in the region and it is committed to provide the needs of the local market and international industries, while also extending its strong existence in the regional and international markets.





Capex Succeed in Strengthening its Capabilities

A specialized team from International CAP (CAPEX) consisted of engineers and technicians, had succeeded in upgrading a special camera system for the POE & EOE cap's production lines with successful optimization for this type of caps, which increased the quality for the products according to the international standards faster than ever to meet the growing demand from the customers.

The plant Director, Eng. Hamdan Al Harbi thanked the team for the achievement, speed and accuracy of the dedicated work and praised their efforts in research and development



Al Watania for Industries Supports the Project of Algae Farming

Al Watania for Industries (WFI) CEO Eng. Ibrahim Behairi, signed a joint cooperation agreement with the Ministry of Environment, Water and Agriculture to support the research and development of algae farming technologies in the Kingdom. The ceremony of the project launching was attended by HE Minister of Environment, Water and Agriculture, Abdul Rahman Al-Fadhli, on Monday, 18 December 2017 in Riyadh.

On this occasion, the CEO said; "The contribution of the company in supporting the project financially comes from the Kingdom's urgent need to develop new technologies in the production of algae and benefiting from it in the national industries, especially plastic industry, and to nationalize the environment friendly techniques through development and scientific research that will result in the scientific and economic sectors in the Kingdom of Saudi Arabia and to achieve vision 2030".

The project's founding team includes the Ministry of Environment, Water, and Agriculture, Al Watania for Industries, Saudi Aramco, Saudi Basic Industries Corporation (SABIC),

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Saudi Electricity Company, National Aquaculture Group, King Abdullah University of Science and Technology, King Abdulaziz City for Science and Technology and Saudi Aquaculture Society.

Al Watania for Industries (WFI) is one of the most distinguished industrial companies in the region and it is committed to provide the needs of the local market and international industries, while also extending its strong existence in the regional and international markets.



Eng. Al Zahrani appointment as ECM at Watania Agriculture



Al Watania for Industries (WFI) is pleased to congratulate Eng. Abdullah Al Zahrani, Al Watania Plastics President, for his appointment as a member of the Executive Committee in Al Watania Agriculture (WA) according to the last BOD meeting held on 22 Dec 2017.



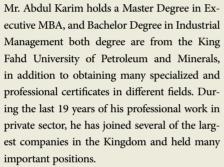
It important to mentions that Engr. Al Zahrani has an extensive experiences where he worked in SABIC for 12 years during which he held several important positions, the most recently as a General Manager, during that period he managed many successful projects.

He then moved to Al Watania for Industries and served as the President of Al Watania Paper Product before moving to work as the President Al Watania Plastics.

During his career, he participated in several committees and headed some of them and is still a member of the Plastics Industry Committee of the Gulf Petrochemicals and Chemicals Union.

Al Nuhayer is BOD Member of Al Watania Poultry

Al Watania for Industries (WFI) is pleased to congratulate Mr. Abdul Karim Al Nuhayer, Vice President- Marketing, Planning & Business Development, for his appointment as a member of the Board of Directors at (Al-Watania Poultry-Egypt) accordance to Al-Watania Poultry the General Assembly meeting on July 2nd, 2017.









CAPEX Received IAC Membership 2017 & 2018



International Cap LLC, (CAPEX) received an invitation from the Higher Colleges of Technology (HCT) of Fujairah to become a member of the Engineering Industry Advisory Committee (IAC) for the academic year 2017 -2018. The IAC consists of external community stakeholders,

industry professionals and relevant educational leaders from the HCT. It is the role of the IAC to provide input into aspects of the program relevant to the needs of the industry.

Capex's Plant Director Eng. Hamdan Alharbi nominated as industry professionals on this committee for Two years. Eng. Hamdan Alharbi hoped that this membership will be of great benefit to students of the HCT of Fujairah, as it will open new horizons in scientific research".

International Cap LLC (CAPEX) is moving forward with confident steps towards further expanding its brand CAPEX, strengthening its position and establishing it as one of the most successful and attractive brand for investors seeking franchises, especially as the last period has witnessed continuous leaps of growth and growth in its operations.

Integrated Management System IMS Project Roadmap

On August 28, 2017, Al Watania for industries (WFI) has conducted a review session on Integrated Management System (IMS) implementation roadmap. The top management of WFI including Group CEO, VPs, department Directors and Managers participated in the session. The WFI's Group CEO, Eng. Ibrahim Behairi, highlighted the important and listed the benefits of IMS to WFI. Corporate EHS Manager Mr. Mahaboobulla H. Shariff, spoke about the IMS Implementation journey stages and the status of readiness for IMS certification to WFI.

It is important to mention that the Integrated Management Systems comprises three Systems: those are ISO 2018.

9001 Quality Management System (QMS), ISO 14001 Environmental Management System (EMS) and Occupational Health and Safety Management System (OHSAS 18001). From January 15th to May 25th 2017, three levels of training has conducted to WFI employees in IMS. Sixty Two (62) employees were trained with essentials courses. Sixty Six (66) employees got qualified as Internal Auditors and thirty (30) employees achieved Lead Auditors Certification in all three systems from IRCA Approved Certificate. Preparation is underway to get certified to WFI in all Three System by the first Quarter in

WFI Meets With Three Japanese Firms

In line with Al Watania for Industries (WFI) business development and strategic objectives, WFI on Monday September 25th 2017, hosted a discussion meeting with three Japanese firms for joint business ventures. The meeting was held at WFI head office, the discussion was headed by WFI CEO Eng. Ibrahim Behairi in attends of Vice President - Strategic Planning and Business Development Mr. Abdul Karim Al Nuhayer and SP & BD Division. Team. From JCCME (Japan Cooperation Center for the Middle East), headed by Mr. Yuji Satoh along with Mr. Nobuyoshi Yamasaki, founder & CEO of TBM and delegates from JGC ARA-BIA.

The focus of the discussion was on a new revolutionary product which offers both economic and ecological advantages. It uses none of water and wood pulp; it can also make plastic substitutes accordingly further collaboration is planned.



Exploring Ways of Cooperation with **PSU Prince Sultan University**

On 5th October 2017, Al Watania for Industries received a visit from Prince Sultan University (PSU) Research and Development Team led by Acting Vice Dean - Collage of Engineering Dr. Khaled Mohamad Al-Mustafa and was welcomed by WFI's Vice President-Marketing, Planning & Business Development Mr. Abdul Karim Al-Nuhayer and SP & BD Division.

Mr. Abdul Karim Al-Nuhayer, briefed them on WFI's area of future collaboration, and accordingly a presentation by PSU is scheduled on November 7th, 2017 to SMT at WFI Head Office. This visit comes in line with WFI aim to explore, enhance and develop



ways of cooperation and partnership with the national institutions in general and educational institutions, in particular, to benefit from their research capabilities and services

Al Watania for Industries Announce the Recruitment of Females

Al Watania for Industries succeeded in hiring qualified Saudi women in various administrative fields including finance, procurement & contracts, human resources and public relations and legal where 20 Females were employed at its headquarters in Rivadh.

The Women's Section started its activities in Al Watania for Industries at the beginning of this year, with a suitable work environment prepared for them in accordance with the val-

PVC Pipes & PP Thermoformed Expansion

Al Watania Plastics is very pleased to announce to its esteemed customers successful commissioning of new machineries for expansion of PVC pipes including 710 mm and 800 mm, this expansion was meant to meet the growing market demand in MENA particularly for big size pipes and also meet the WP Five year's strategic plan.

Al Watania Plastics is very pleased to announce to its esteemed customers successful commissioning of new machineries for expansion of PP thermoformed products, which will almost double existing capacity in order to meet the growing market demand and also meet WP Five years strategic plan

ues of the community. Their independence has been taken into consideration and communicating with them takes place through the Internet, the telephone and electronic work systems. It is worth noting that this experience is the first of its kind for Al Watania for Industries in employing women. This stems from the Company's belief in the role of women in building the society as a genuine partner in the revival and progress of this country.

Women's Section Visits Plastics and Carton Factories

The Women's Section in Al Watania for Industries organized field visits to a number of the company's industrial units in Riyadh. These visits included Al Watania Plastics and Al Watania Paper Products. The visits were organized in coordination with the administrations of the factories and under direct supervision of the head of the women's department, Ms. Deema Al-Nafea. The field visits aim to introduce the department's staff to the volume of work, production, and the large quantities possessed by the Al Watania for Industries. The visits also aim to view the factories and their departments and all the products and services provided to their customers. During the visits, they listened to a detailed explanation of the production processes and stages from raw materials to the final product.

It is worth mentioning that the Women's Section in Al Watania for Industries started its activity at the beginning of this year 2017. The section includes a Saudi staff specialized in several fields including Public Relations, Human Resources, Finance, etc.

Al Watania for Industries Celebrates SAP S/4 Hana System Go Live in Al Watania Plastics

Al Watania for Industries (WFI) celebrated the successful go-live on SAP S/4 HANA system at WP on March 14th 2017. Go-Live event was blessed by the esteem presence of WFI CEO Eng. Ibrahim Behairi, VP-CS Mr. Fahad Al Aved, CMC & Capex president (Sponsor for the project) Mr. Saeed Al Qahtani, WP President Eng. Abdullah Al Zahrani, Presidents, GMs & Directors of SBUs and large number of WP staffs along with all the kev project team members & stakeholders from WFI, Wi-Svs, SAP & Tech Mahindra Arabia Ltd.

WFI is one of the largest and prestigious companies locally and regionally and this system will be supporting WFI in its endeavor to expand businesses more efficiently in line with global standards. It will enable WFI to effectively create new business opportunities at the same time sustain WFI's existing leadership positions in the current markets. We are proud to share that WFI is the first among large companies to GO-LIVE on SAP S/4 HANA 1511 in the Middle East.

Transfer of Ownership of Al Waha Factory to Al Watania for Agriculture

As per the directives of the Board of Directors, Al Watafrom January 1st 2017. This is in line with the Company's new strategic vision of nia for industries announces that ownership of the National Foodstuff Factory (Waha) has been transferred to 2023, which aims to achieve a strong position in the packagits sister Company (Al-Watania for Agriculture) starting ing industry in the Middle East and North Africa.

WFI Is Worked On Implementing VAT

Al Watania for Industries (WFI) has contracted with Dr. Mohamed Al-Amri & Co., a member firm of BDO International, to implement the project of value added tax that is due to be implemented in the Kingdom of Saudi Arabia starting on Jan 1st, 2018, and a number of workshops have been held to qualify the employees of the company for this purpose.

The first workshop, which was held on Tuesday Nov 7th, 2017, generally discussed the value added tax law in the Kingdom of Saudi Arabia, and then SBU's representatives provided the tax adviser with the taxable sales and pur-chase information. Moreover, the tax adviser reviewed the taxable and non-taxable transactions and how to deal with them in the





second workshop that was held on Wednesday Nov 22nd 2017, and a schedule was drawn up with WFI's IT Department and WiSys's IT to implement the project. Finally, the tax effect on the contracts during the future period was discussed in the last workshop that was held on Tuesday Nov 28th 2017.



Central Marketing Department in Al Watania for Industries is Inaugurated

At the beginning of 2018, the Central Marketing Department was inaugurated in the general administration building, and Mr. Mohammed Jummah Baker was appointed as General Manager. This decision is based on the guidance of the Senior Management and in line with its ambitious strategic plan for 2023. In this plan, the company seeks to expand its investments by entering into new partnerships and sectors such



as energy & chemical products sectors, medical consumables sector and spare parts and machinery sectors. This strategic plan aims to increase the Company's revenues to reach 4 billion riyals by the end of 2023.

The establishment of the Central Marketing Department is one of the fruits of the 2017 FEKRA Campaign launched by AlWatania for Industries under the title "Sales Challenges and Initiative in 2017." The idea of establishing the Central Marketing Department for Al Watania was chosen in this campaign. The Department was launched after a few months of adopting the idea. The Central Marketing Department is seeking to Standardize and focus the efforts of marketing and sales departments in all strategic business units. It also aims to highlight Al Watania for Industries and its trademarks within the Kingdom of Saudi Arabia, the Middle East, and North Africa.

WFI Commenced IMS Implementation

On Sunday Jan 15th 2017, WFI commenced the implementation of Integrated Management System (IMS) in WFI & its SBUs. Attended the initiation WFI's CEO Eng. Ibrahim I. Behairi, VP- CS Mr. Saeed M. Al Qahtani, VP- MP & BD Mr. Abdul Karim Al Nuhayer, WP President Eng. Abdullah Al Zahrani, CMC & Capex President Eng. Abdulla Aldbas, WFI's CFO Mr. Amjad Siddiqui and Corporate EHS Manager Mr. Mahaboobulla Shariffwith and the representative of the certifying body the General Manager of (Intertek) Business Assurance Mr. Samir Ahmed.

During the implementation of Integrated Management System (IMS) certification program, series of courses will be conducted under QMS, EMS and OHSAS for 240 employees from WFI and its SBUs to be awarded certificates on (ISO 9001:2015, ISO 14001:2015 and OHSAS 18001:2007) from the certification body.

WAPER Celebrated 3 Million Safe Man Hours

On Wednesday July 19th, 2017 Al Watania Paper Products (WAPER) celebrated the achievement of 3 million safe man hours without loss time injury. On this occasion, Eng. Abdulrahman Aljuaid WAPER President together with the presence of Eng. Ibrahim Behairi WFI CEO, Mr. Mahaboobulla Sharif Corporate EHS Manager, Safety Engineers, Managers and Directors, has congratulated all the employees for such accomplishment and reminded all that such achievement would not be possible without the commitment of all employees and their adherence to the safety rules. They further urged everyone to sustain such accomplishment and strive for the continuous improvement to enhance the safety awareness/compliance in WAPER.







WFI Held General Assembly Extraordinary Meeting

C d tr b P n Sl th ac m

WFI Held Annual General Assembly

On 21 May 2017, shareholders for Al Watania for Industries (WFI) had its Annual General Assembly Meeting for 2017 headed by Vice Chairman, President of the Assembly Sheikh Fahad bin Sulaiman Abdul Aziz Al Rajhi attended by shareholders nominees and company executives. Sheikh Fahad delivered the opening speech, and then the board discussed subjects in the agenda and adopted required resolutions & it was approved by all members

Board of Directors Meetings in 2017

During the year 2017, the Board of Directors of Al Watania for Industries held its regular quarterly meetings under the chairmanship of the chairman Sheikh Sulaiman bin Abdul Aziz Al Rajhi, and in the presence of Vice Chairman Sheikh Fahd Bin Sulaiman Al Rajhi, Board Members, Chief Executive Officer Engr. Ibrahim Behairi, Vice Presidents, Chief Financial Officer and Heads of SBUs.

They discussed a number of important topics and items on the agenda, which included,

- 1. Approve the sale of Al Waha factory to the sister Company (Al-Watania for Agriculture) starting from January 1st 2017.
- 2. Approval of the establishment of a committee for nominations and bonuses under the chairmanship of Vice Chairman Sheikh Fahd Bin Sulaiman Al Rajhi.





On 17 April 2017, shareholders for Al Watania for Industries (WFI) had its Annual General Assembly Extraordinary Meeting for 2017 headed by Sheikh Fahad bin Sulaiman Abdul Aziz Al Rajhi (Vice Chairman, President of the Assembly), attended by shareholders nominees and company executives. In the beginning Shaikh Fahad delivered a brief guidance speech, and then the board discussed subjects in the agenda and adopted required resolutions & it was approved by all members.





WP Annual Meeting

Al Watania Plastics conducted its Annual meeting on Monday 17th April 2017. It was attended by His Excellency Sheikh Fahad Bin Sulaiman Al Rajhi -Vice Chairman & Eng. Ibrahim Behairi - CEO, Eng. Abdullah Al Zahrani - WP President and all WP division's heads. Sheikh Fahad Al Rajhi affirmed the importance of continuing efforts in achieving the goals and vision of the company.



CMC Annual Meeting

On Monday May 22nd 2017, Vice Chairman Sheikh Fahad Sulaiman Al Rajhi and CEO Eng. Ibrahim Behairi visited CMC Riyadh for reviewing 2017 performance and its achievements. CMC & Capex President Mr. Saeed M. Al Qahtani and CMC team presented the performance report & results of 2017. Vice Chairman and CEO visited the plant to see the new in-house upgraded Square Can Line developments. CMC square Can Line team was appreciated for their efforts and cost saving enhancement».



WAPER Held its **Annual Meeting**

Al-Watania Paper Products (WAPER) conducted its annual meeting on Tuesday 23 May 2017. It was chaired by his excellency Sheikh Fahad Bin Sulaiman Al-Rajhi - Vice Chairman, Eng. Ibrahim Behairi - CEO, Eng. Abdulrahman Aljuaid- Waper president and all division heads. Sheikh Fahad Al-Rajhi stress on the importance to excel on our business processes and overall cost optimization. At the end of the annual performance meeting, Sheikh Fahad Al-Rajhi awarded the Wpaer best employees in safety and plant performance and concluded the visit by plant tour.



MSC Quarterly Meeting in 2017



tee (MSC) of WFI, held its regular quarterly meetings under the chairmanship of Vice President- Marketing, Planning & Business Development Mr. Abdulkarim Al Nuhayer, Chairman of the committee in the presence of the committee members.

Where they discussed many topics that serve to promote and provide superior service and quality to the customers and continuously work to develop and improve working to maintain and ensure the continuity of customer loyalty to the company and its products. Among the most important topics discussed during the

-Adding New members to sales & marketing committee from sales dept. of each SBUs. - Career Path design for WFI's sales employees. - 360 degree evolution of departments. - Marketing & Sales Committee charter.

The Committee discussed main challenges and difficulties in marketing & sales in order to provide suggestions

and find appropriate solution for them,

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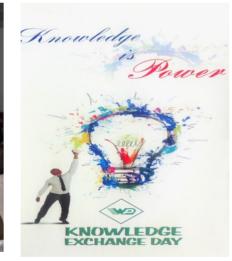


WP Knowledge Exchange Day



On Jan 4th 2018, Al Watania Plastics (WP) will launch campaign for its first «Knowledge Exchange Day» in 2018 under the slogan of «Everyone has something to teach, something to learn» at its head office in Riyadh. Knowledge Exchange Day is scheduled to take place once every three months with aims to create a space to exchange knowledge and present some predefined topics that are not required to be directly related to the field of work, and open the discussion to achieve the benefit of knowledge for all. In addition, its aims to enhance the dialogue and presentation skills of individuals which qualify participants to participate in outside conference and forums.







WAPER Launched (Idea (Proposal System-IPS

A part of continuous improvement, effective 1st May'17 AL Watania Paper Products launched a new system called (Idea Proposal System) to all employees in Riyadh and Jeddah. The aim of this system is to encourage all employees to participate in sharing ideas that can improve the productivity and develop the business in order to achieve the company objectives. All distinguished ideas will be awarded & appreciated by the management.

WFI launched its 2nd FEKRAH Campaign

Al Watania for Industries (WFI) launched its 2nd FEKRAH Campaign on 17th April 2017 on "Sales Challenges & Initiatives 2017" successfully. The Campaign Sponsor Abdul Karim Al-Nuhayer; VP-MP&BD stated that by the second week around 58% invitee participated and submitted 117 Ideas, and so on public demand the said campaign now got extended for one more week. The aim is to evaluate WFI products & services compared to our competitors in terms of Prices, Quality and Services, then to suggest the way we can overcome such challenges. The winner Idea worth implementation will be rewarded with Sr. 10,000/- worth of prize.

Ashraf Shah, Campaign Manager added that, FEKRAH is based on HYPE Innovation software we used last year



Honoring FEKRAH campaign Winner

On Saturday December 23rd, 2017 Vice Chairman Sheikh Fahad bin Sulaiman Al Rajhi honored Engr. Bandar Mohammed Al Enazi, the General Manager of Al-Watania Paper Products (WAPER) in Jeddah, the winner of FEKRAH campaign in its second year. The campaign theme was "Sales Challenges & Initiative 2017" and was launched during the period from April 18th, to May 7th, 2017. The winning idea in the campaign was "Establishing a Centralized Marketing Department» from many valuable ideas presented during the campaign, as the number of ideas submitted were 138 ideas.

It is worth mentioning that Al Watania for Industries organizes FEKRAH campaign annually for the purpose of investing the rich experiences possessed by its employees in all areas, focusing on creative development topics and providing the means for the them to share their ideas, opinions and feedback to develop and increase performance.



and this year. We hope to drive repeatable success thru this software during and after this campaign. We hope all FEKRAH Users may participate actively, to come up with great solutions to achieve WFI's Sales Target of 2017 as well as to achieve Sr. 4 Billion Sales goal of year 2023.





The Present Vision Towards the Future

«I am pleased to present to you the present vision towards the future, which we want to begin today for the sake of tomorrow. This vision reflects our aspirations and the capabilities of our country." In this statement, His Royal Highness Crown Prince Mohammed bin Salman outlined the principles the Kingdom's Vision 2030. « Success in any company is based on a clear vision and strategy which pave the way towards achievements and successes. We are proud to launch the Vision 2023, which sets goals for a bright future and is aligned with the objectives of the Kingdom's Vision 2030. Our vision aims at increasing local content, reducing dependence on imports, and achieving more revenue for Al Watania for Industries. We can increase our revenue by strengthening our leadership in the production of packaging materials and building materials. We will also make investments in new and vital sectors to support the national economy such as energy & chemical sectors and medical consumable sectors, as well as machinery and spare parts sectors. Therefore, we will increase the Company's revenues to reach SAR 4 billion in 2023. One of the first fruits of this blessed vision was the signing of a contract which aims to establish the Millennium Energy Company Limited in partnership with a local company. The Company will produce some chemicals necessary for the needs of the local market, which will contribute to reducing dependence on imports. We are also pleased to inaugurate Al Watania Paper Products in the 3rd Industrial City in Jeddah (the largest corrugated carton factory in the Middle East) that meets the needs of national factories of high quality corrugated carton products. We are also proud to support the project of developing the techniques of Algae production in the Kingdom in partnership with the Ministry of Environment, Water and Agriculture. We are also pleased to sign a partnership agreement with the Saudi Contractors Authority for presenting and marketing the products of Al Watania for Industries in the Authority's membership benefits program. We are always attempting to highlight Al Watania and its SBUs in the local and regional market. To this end, and at the beginning of 2018, the Central Marketing Department was established for the first time in the Company's history. The Department will undertake several tasks, including introducing Al Watania to markets and thus developing the Company's revenues, whether vertical or horizontal. We are always committed to progress, innovation, quality and excellence in all our products and services. We have always sought to develop and seek new investment and partnership opportunities. We always seek to participate in specialized exhibitions to meet with investors, specialists and customers and present our latest products. Last year, we participated in a number of local and regional exhibitions such as Saudi PPPP Exhibition in Jeddah, Interbuild Exhibition in Amman Jordan, Gulfood Manufacturers Exhibition and Big 5 Exhibition in Dubai, UAE. We are also honored to represent the Saudi industry at the Baghdad International Exhibition in Iraq, in which we participated with the first Saudi trade delegation after the relations between the two countries were regained. Al Watania for Industries is working today based on a clear vision that stems from established

foundations and in accordance with ambitious and great goals. These goals require all of Al Watania's employees and success partners to work together to achieve these goals.



Mr. Abdul Karim Al Nuhaver Vice President - Marketing, Planning & Business Development





Al-Watania Plastics

Al Watania Plastics at ArabPlast 2017

Al Watania Plastics (WP) participated in the 13th edition of "ArabPlast" exhibition, which held from Jan 8th to 10th 2017 in Dubai World Trade Center. This specialized exhibition offered a unique chance for the WP to exhibit its high quality and diverse collection of plastics products and meet its current and potential clients. Also, an opportunity to extend its products distribution and to explore new prospects and identify modern trends in the plastics industrial sector which witnesses constant development.

Al Watania Plastics booth welcomed WFI's Vice President-Marketing, Planning & Business Development Mr. Abdul Karim Al Nuhayer, the WP's President, Abdullah Al Zahrani, Public Relations, and Media Manager, Mr. Salem Al Zahrani, clients, partners, industry specialists in plastic and petrochemicals sector from the different parts of the world. During the exhibition, several agreements have been signed with some international companies to support cooperation and exchange of knowledge, information, and experiences and to explore the open possibilities to improve its capabilities and diversify its products to meet the growing demands of the market.

It is worth mentioning that the exhibition is considered to be the third in the world in plastic, petrochemicals, and rubber. 110 companies from India, 95 companies from Taiwan, 70 companies from Germany, 1755 companies from China and a big number of GCC companies have participated in this exhibition. The show has concentrated on the three dominant fields in plastics products, which include packaging, flexible packaging, and the construction industry in addition to transportation and electrical and electronic industries.

Al Watania Plastics is a major regional manufacturer and distributor of high-quality plastics products, and it is proud to be essential suppliers of plastic cups to the Two Holy Mosques. With more than three decades, WP distinguished itself by producing high-quality plastic products, which led it to take the lead in the market as being the first supplier of Plastic in the Arab World. The company has successfully achieved local and international









WFI in Saudi PPPP Exhibition Jeddah

Al Watania for Industries (WFI) participated in Saudi PPPP 2017 which was held at Jeddah Center for Forums & Events from Feb 27th to March 2nd 2017. Eng. Saleh S. Al-Solami, Undersecretary for industry affairs-Ministry of Energy, Industry and Mineral Resources visited WFI booth and was welcomed by WFI's CEO Eng. Ibrahim Behairi, VP-MP & BD Mr. Abdul Karim Al Nuhayer & PR & Media Dept. Manager Mr. Salem Al Zahrani.

The company's exhibit has seen good turnout of visits and attention from many customers and specialists. The exhibition is one of the largest specialized exhibitions in the globe, where top international companies specialized from various countries participates in this event.





Al Watania for Industries (WFI) represented by Al Watania Plastics (WP), has participated in the Big Five Exhibition 2017, which was held from 26 to 29 November 2017, in Dubai World Trade Center in Dubai. This exhibition is considered one of the largest structure and construction exhibitions in the Middle East, and is attended by businessmen, investors and those interested in construction from all over the world.

Al Watania Plastics introduced its new high quality products that are manufactured according to International specifications, including (PPR) Pipes and Fittings as well as (PVC) pipe products. The company's pavilion has attracted many visits from numerous customers, investors and businessmen in the exhibition. Al Watania Plastics is keen to always be present in such exhibitions in order to represent the high-quality Saudi product, and to explore new ways to expand its market.

Al Watania for Industries' participation comes within the framework of this year>s participation in a number of local and international exhibitions, including Saudi PPPP Exhibition in Jeddah, Arab Plast Exhibition in Dubai, Interbuild Jordan Fair, Baghdad's International Exhibition, and Gulfood Manufacturing Exhibition as a part of its aim to achieve its ambitious vision and strategy objectives of 2023.





Al Watania for Industries (WFI) represented by its SBUs (Al Watania Plastics and Al Watania Bricks) successfully participated in Interbuild Joran Exhibition 2017 which held from Aug 21st to 24th 2017 in Amman, Jordan. This participation comes within the framework of its endeavor to expand its market share in Jordan especially that Interbuild exhibition is one of the most important construction exhibitions in Jordan and its main focus is on the construction industry and architecture and decoration.

Al Watania for Industries booth received the Minister of Public Works and Housing of Jordan, H.E Eng. Sami Halaseh and provided a briefing overview on the company activates and products. WFI representatives received number current clients and prospective customers and discuss the technical specification of the products and ways to enhance partnership and cooperation. In the end of the exhibition, WFI was honored with a commemorative shield as a tribute for its active participation in the exhibition.









WFI in Gulfood Manufacturing Exhibition

Al Watania for Industries (WFI) participated in the Gulfood Manufacturing Exhibition 2017 held on Tuesday Oct 31st 2017, for three consecutive days at the Dubai World Trade Center in Dubai. The exhibition is one of the world>s largest specialized trade fairs in the food processing and manufacturing industry, with suppliers from the latest manufacturing, logistics and foods and drinks manufacturers coming to the exhibition to search for the latest manufacturing components and sources, manufacturing machinery and other products.

The Company participates in this exhibition periodically, with outstanding representation and a large presence covering all its industrial units in the field of food prod-

ucts packaging, offering its integrated and high quality products. The pavilion of WFI attracted a large number of visitors, investors and specialists in the field of food. During the exhibition, many agreements were discussed, a number of trade transactions were concluded and the latest developments in the packaging industries were discussed.

WFI is proud to represent Saudi Arabia high quality product in specialized international exhibitions and is always striving to expand its market share and develop its commercial exports in line with the vision of the Kingdom 2030 and in line with its ambitious strategy 2023.







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Al-Watania for Industries Participated successfuly in the 44th Baghdad International Exhibition, launched on Safar 1st, 1439 AH (October 21st, 2017) and which lasted for 10 days. This Exhibition is one of the most important trade exhibitions in the Republic of Iraq and its current session hosted more than 1000 companies from 14 different countries belonging to various industrial and service sectors.

Al Watania for Industries' booth, was well-received by the Iraqi businessmen and investors and prominent figures in the Iraqi community. Those people were introduced to the company's products and services, and they conducted many negotiations and initial deals, and discussed ways to enhance cooperation for fruitful trade exchange. Al Watania For Industries also received an honorary shield from the Iraqi Economic Council and certificate of appreciation for its outstanding participation.

Al Watania for Industries exhibited its complete and integrated collection of packaging products for food and industrial materials such as plastic products, metal containers and closure system (caps). Moreover, its products of building materials, such as red clay bricks with multiple uses and sizes and plastic pipes with international specifications, were exhibited.

The participation of Al Watania for Industries in this exhibition was done under the umbrella of the Saudi Pavilion along with 60 prominent Saudi companies. This participation was organized and supervised directly by the Saudi Export Development Authority, which in turn prepared and facilitated the participation in the exhibition. Through its participation in this unique international forum, Al-Watania for Industries attempted to represent the high-quality Saudi products and to discuss ways to increase exports to Iraq in line with the Kingdom's Vision of 2030 which suggests increasing non-oil Saudi exports and according to the Al Watania for Industries strategic plan of 2023 Bagdad exhibition will open new opportunities to Al-Watania for Industries.













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WB Annual Meeting

On Monday Feb 13th 2017, Al Watania Bricks (WB) conducted its annual meeting for 2017. The meeting was attended by Vice Chairman Sheikh Fahad bin Sulaiman Al Rajhi, WFI CEO Eng. Ibrahim Behairi, WB General Manager Mr. Mohammad Zafar and departments' heads.

Vice Chairman delivered a brief speech thanked all the team and affirmed the importance of continuing efforts in achieving the goals and vision of the company then followed by tour inside the plan.



CEO visit WAPER Jeddah New Plant

On Sunday 23 April 2017, WFI CEO Eng. Ibrahim Behairi accompanied by WAPER President Engr. Abdulrahman Aljuaid, visited WAPER Jeddah New Plant and conducted Last Monthly Project Review Meeting as well as attended the Quarterly Performance Review Meeting. During the visit an appreciation

party presented to the Plant team for the efforts done to reach to this level of readiness on both plant construction, machine commissioning, and trail orders processing. The senior management team advised the team to continue the same and focus the efforts to achieve the Max. plant targets commercially safely and successfully..

CMC -Jeddah has conducted its Annual meeting with Vice Chairman Sheikh Fahad Al Rajhi on Thursday 21st Dec 2017. The meeting was attended by Eng. Ibrahim Behairi; CEO, along with Mr. Saeed Al Qahtani; CMC & CAPEX President, GM Sales & marketing and the Plant Director who gave a presentation and mentioned all the 2017 performance, achievements and difficulties, in presence of Mfg. & sales team. Sheikh Fahad Al-Rajhi thanked all the team and affirmed the importance of continuing efforts in achieving the goals and vision of the company, then followed by tour.



Vice Chairman Visit CMC Factory in Jeddah









On Thursday, March 9, 2017, WP received a delegation visit from Mohammed Iqbal School (Auditory disability program). The visitors were welcomed by WP President Eng. Abdullah Al Zahrani, and department directors /managers. The delegates listen to a brief presentation on WFI & its SBUs and details explanation about WP production & products; students visited the production



lines and saw the volume of business, production and mega capabilities in field of Packaging. At the end of the visit, the delegates expressed their thankful to WP for their warm welcome and hospitality and for valuable information & knowledge provided during the visit. Also expressed their admiration on the advance technologies & modern components that owned by the company.

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Al Awqaf PR Managers in WFI

Al Watania for Industries (WFI) received on Thursdays May 25th, 2017 delegates visiting from Public Relations & media Depts. of Sheikh Suleiman Al-Rajhi Awqaf companies & institutions. The delegates were greeted & welcomed by VP- CS Mr. Fahad Alayed, Public Relations Manager Mr. Salem Al Zahrani & PR Team. Then delivered short briefing on WFI & SBUs products, key clients, growth strategy & contribution to social responsibility programs. After that the delegates were invite visit to Waper, WP and CMC plants during which they had chance to meet with presidents and to closely observe the production size and the large & advance components owned by WFI and its subsidiaries in the industrial field. This visit comes to enhance communication and discuss ways of cooperation between companies and institutions of Awqaf Sheikh Sulaiman Al-Rajhi.





On Tuesday, November 07, 2017, International Cap LLC (CAPEX) received the second visit from the Higher Colleges of Technology - Fujairah. The visitors were welcomed by Plant Director of CAPEX Eng. Hamdan Al Harbi and department managers. The delegates listen to a brief presentation on WFI & its SBUs and details explanation about CAPEX production & products. Then the students visited the production lines and witness the volume of business, production and mega capabilities in field of packaging. At the end of the visit, the delegates expressed their appreciations to CAPEX for their warm welcome and hospitality and for valuable information & knowledge provided during the visit. Also expressed their admiration on the advance technologies & modern components that owned by the company.



HCT VISIT CAPEX





HIPF Students visit WP





CEO Visit to WAPER JEDDAH

On Thursday, Aug 24th, 2017 Eng. Ibrahim Behairi - CEO of Al Watania for Industries, reviewed the second quarter results of WAPERJ-2017 and the work progress of ongoing projects, in a meeting with the presence of WAPER President Eng. Abdulrahman Al Juaid and WAPERJ Plant GM Eng. Bandar Al Enazi , and Senior Managers of WAPERJ. After the meeting, CEO had a tour inside the plant and rewarded the best employees in the second quarter.

The Australian Delegation Visit Al Watania for Industry



On Tuesday November 7th, 2017 Watania Plastics (WP) received a visit from its students in the Higher Institute for Plastic Fabrication (HIPF). Production managers and safety in charges welcomed the students, gave them a tour inside the plant. They provided them a detail explanations on production process and the manufacturing facilities and capacities.

The students shown high interest, impressed by the huge production facilities and advanced technologies that WP own. They also expressed their thanks and appreciation on the hospitality and the information provided during the tour.

The Chinese Delegation Visit AL Watania for Industry



On Sunday June 18th, 2017. Al Watania for Industries (WFI) celebrated its annual Ramadan Iftar. The event was held in Madareem Crown Hotel in presence of Vice Chairman Sheikh Fahad bin Sulaiman Al Rajhi, CEO Eng. Ibrahim Behairi, VP-CS Mr. Fahad Al Ayed, SBUs Heads, GMs & Directors of SBUs and large number of Al Watania staffs. This social event is a continuation of the annual tradition, which Al Watania always doing in celebrating its employees on the Iftar, in a lively atmosphere as one family.

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WAPER Jeddah Celebrates Its Annual Iftar Al Watania Paper Products celebrates its annual Iftar on Saturday June 10, 2017. The event held on Habitat Hotel at Jeddah in presence of WAPER Jeddah GM Eng. Bandar M. Al-Enazi and Plant Managers and number of WAPER staff. This meeting is a continuation of the annual tradition, which WAPER doing always in celebrating its employees on the Iftar, in a lively atmosphere as one family.

WAPER Celebrates Its Annual Iftar

On Tuesday June 20, 2017. (WAPER) celebrated its annual Ramadan Iftar. The event was held in Madareem Crown Hotel in presence of WAPER president Eng. Abdulrahman Al Aljuaid, Vice President, Marketing Planning & Business Development Mr. Abdul Karim M Al Nuhayer, CMC & Capex President Mr. Saeed Al Qahtani, S& M GM Mr. Abdullah Al Arik, Directors of and large number of Al Watania staffs. This social event is a continuation of the annual tradition, which Al Watania always doing in celebrating its employees on the Iftar, in a lively atmosphere as one family.







CMC Jeddah Celebrates Its Annual Iftar

CMC Jeddah celebrates its annual Iftar on Wednesday June 14, 2017. The event held on Habitat Hotel at Jeddah in presence of CMC Jeddah Plant Director Eng. Saeed Al Zahrani , WAPER Jeddah GM Eng. Bandar M. Al-Enazi and number of CMC J staff.

This meeting is a continuation of the annual tradition, which CMC doing always in celebrating its employees on the Iftar, in a lively atmosphere as one family.

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WFI Celebrated Eids Occasions

for its employees at the company's Head office in Riyadh on the occasions of Eids Al Fiter and Al Adha. The celebrations were attended by CEO Eng. Ibrahim Behairi, VPS, SBU>s Heads, GMs and employees, who exchanged holiday greetings in a friendly festive had the breakfast together. atmosphere.

Al Watania for Industries organized special celebrations this occasions, and reiterated Al Watania commitment to developing the relationship between all its employees in order to provide a healthy professional environment that serves its business objectives. The event gave Al Watania staff the opportunity to build team spirit as

The ceremony was also held in the female section Eng. Ibrahim Behairi, congratulated the employees on attended by all female staff of the company.









WFI Celebrates Eids with its Security Guards

The Vice President of Corporate Services Mr. Fahad Al-Ayed, accompanied by the Public Relations Department, congratulated the security officers on the Eid Al-Fitr holiday, where they visited them on sites and presented gifts to them. On the other hand, the Head of Support Services Mr. Abdul Razzaq Al Anzi and the PR team congratulated the Security Staff on Eid al-Adha where they visited them on sites and presented gifts to them.





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Farewell Party for CMC & Capex President

On Sandy Feb 26 2017, Al Watania for Industries (WFI) held a farewell party for the president of Al Watania for Containers (CMC) & International Cap (Capex) Eng. Abdullah Adbas. The event was attended by Vice Chairman Sheikh Fahad Bin Suleiman Al Rajhi, the CEO Eng. Ibrahim Behairi, VP-MP & BD Mr. Abdulkarim Al Nuhayer, WP president Eng. Abdullah Al Zahrani, The new appointed president of CMC & Capex Mr. Saeed M.Al-Qahtani, department's managers and employees. During the ceremony, Vice Chairman & attendees expressed their thanks and appreciation to Eng. Abdullah Adbas for all his efforts during period of his service in WFI. Then he was received gifts and photos was taking of this occasion.

Farewell Party for PR Manager

On Monday Sep 25th, 2017, Al Watania for Industries (WFI) held a farewell party for Public Relations Manager Mr. Salem Abdulkareem Al Zahrani. The event was attended by the CEO Eng. Ibrahim Behairi, VP CS Mr. Fahad Alayed, VP-MP & BD Mr. Abdulkarim Al Nuhayer, department's managers and employees. During the ceremony, the CEO & the attendees expressed their thanks and appreciation to for Mr. Salem Al Zahrani for all his efforts during period of his service in WFI. Then he was received memorial shield and group photos was taking of this occasion.







WFI Celebrated Its Employees

Al Watania for Industries (WFI) held its annual celebration on Friday March 11, 2017 in Yamamah Resort at Al Kharj Road, Riyadh city. WFI management keen to hold this event yearly to strengthen the positive relationship among all its employees both inside and outside of the work, and enhancing teamwork in the spirit of one family. The honoring ceremony this year presented by Mr. Faris Alaed. It started with the recitation of verses from the holy Quran followed by opening speech from the Vice Chairman Fahad Bin Sulaiman Al Rajhi. He thanks all employees on their great performances and valuable contributions indicating that they are the primary reason for the all the achievements that Al Watania for Industries has been able to accomplish. He also



the ceremony. The honouring ceremony included several programs such fun games, quick quizzes and other competi-















































WP – ON JOB Training Graduates

WP Celebrated 1st batch graduation of on the job training (OJT) program for SAUDIs operators on 16th July 2017. WP President Mr. Abdullah Al Zahrani distributed certificates to 13 Saudis operators in presence of all divisions GM, Directors and concerned managers.





IDEAS PROPOSAL PROGRAM WINNER

CMC and Capex President Mr. Saeed Al Qahtani appreciated Mr. Om Prakash CMC technician for his new idea proposal on the development of 4 ltr. rectangular cans from producing 3 cans on a tin sheet to produce 6 cans on a bigger tin sheet thus saving printing time as well as efficiency.





CMC Appreciate Best Employees of April

CMC & Capex President Mr. Saeed Al Qahtani appreciated CMC best Saudi employee of the month of April Mr. Majeed Abdullah (Machine operator). Moreover, Mr. Richard Tugna (Senior Quality Technician) was selected as best employee of the month of April. Both they were rewarded with an appreciation certifications and cash amount.



CMC Appreciate Best Employees of MAY 2017

CMC & Capex President Mr. Saeed Al Qahtani appreciated CMC best employee of the month of MAY 2017. Mr. Mohammad Mahmoud Ali -Electrical Section head moreover, Mr.Fahd Matar Al Matrafi Press line Operator was selected as best Saudi employee of the month of MAY 2017. Both they were rewarded with an appreciation certifications and cash amount.

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CAPEX Appreciate Best Employee of MAY 2017

CAPEX Dubai plant Director. Eng. Hamdan Al Harbi appreciated CMC best employee of the month of MAY 2017. Mr. Jojie Al Craz - Line department who was selected as best employee of the month of MAY 2017. He was rewarded with an appreciation certification and cash amount.

CMC-J Appreciate Best Employees of June

CMC Jeddah Plant Director. Eng. Saeed Al Zahrani appreciated CMC best employee for the month of June 2017 Mr. Thomas Mathew Kattadiyil from (Maintenance) department. He was rewarded with an appreciation certification and cash amount.







CMC & Capex President Mr. Saeed Al Qahtani appreciated CMC Riyadh best employee for the month of August 2017. Mr. Ahmed Hussein Faraj from Mfg. Dep't and Mr. S. Sheikh Muhammed Rafi Material Planner. Both were rewarded with an appreciation certifications and cash amount in presence of department's heads & section head.



WFI Honors Success Partner

Al Watania for Industries (WFI) has recently honored Al Shaheen Travel and Tourism Agency (one of the success partners) for its support during the company's 2017 annual ceremony. The Vice President CS, Mr. Fahad Ayed Al-Ayed, handed over the plaque award and the certificate of thanks to the Agency in the presence of the Director of Business Development - Al Shaheen Travel, Mr. Mohammad Salah. The annual ceremony of this year has seen a great variety of sporting events and leisure activities that contributed to enhance of positive competition and fraternal spirit among all employees.



Awarded of Appreciation

On Monday 17th April 2017, During WP annual meeting, Sheikh Fahad Suliman Al-Rajhi – Vice Chairman has awarded 7 members of Al Watania Plastics for their high enthusiasms, outstanding efforts and creativity contributing. The event was honored by attendance of group CEO - Eng. Ibrahim Behairi, WP – President Eng. Abdullah Al Zahrani and WP Top management. Awarded employees were; Mr. Mohammed Khalid, Mr. Mohammed Yaseen, Mr. Mousab Nanaa, Mr. Suresh Maharana, Mr. Ramon Firza, Mr. Ahmed Abd Elmez Saber and Mr. Ahmed Abosteit.



CMC Appreciate Best Employees of MAY 2017

CMC Jeddah plant Director. Eng. Saeed Al Zahrani appreciated CMC best employee of the month of MAY 2017. Mr. Eduardo Garcia Cordero Maintenance department who was selected as best employee of the month of MAY 2017. He was rewarded with an appreciation certification and cash amount.



WFI Successfully Conduct Blood Donation

The blood donation campaign at Al Watania for Eng. Abdullah Al-Zahrani, honored the manindustries (WFI) was successfully concluded on agement of the blood bank and the medical Wednesday November 22nd 2017. The campaign was team participating in the campaign for their eforganized in WFI HQ and its SBUs in cooperation forts, and the fine services provided to the dowith the blood bank in King Abdulaziz Medical City nors. of the National Guard Health Affairs. This campaign It is worth noting that Al Watania for induswas launched under the theme "A Drop for Life» on t tries pays a great attention to its role in social Sunday Nov 19th and lasted for four days.

The campaign gained the senior management attention and witnessed a high turnout, where the number where the blood donation campaign is held anof participants was about 100 donors. At the end of nually and with the active participation of the the campaign, the President of Al Watania Plastics company's management and staff.

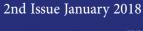
responsibility, and is always keen to initiate and organize programs that serve the community,





WFI Launched free Hajj Program Al Watania for Industries launched free Hajj program for its employees. A number of WFI & SBU>s employees participated in the campaign according to stated conditions. Lot & selection has been conducted at WFI/s headquarters with presence of Mr. Salem Al Zahrani, Public relations manager and Mr. Abdul Malik Al Khuraif, the HR officer. Ten of the personnel have been proposed for this year's free Hajj campaign. The program of this year comes in line with company's policy in providing all means of comfort for the employees and their families as an incentive for their colleges in near future. ***********







WFI Conducted Emergency Evacuation Drill

Furtherance to principle and culture of safety and security within Al Watania for Industries (WFI) and its SBUs many emergency evacuation training drill were conducted during the year 2017 in WFI HQ & SBUs with full participation of senoir managment and employees.

The aim of those exercise was to test safety systems against emergency events, and train and explain safety procedures for all WFI Group.















WAPER launched **10 LIFE-SAVING RULES**

On May, 11th 2017, Al Watania Paper Products (WAPER) launched safety campaign named "10 LIFE-SAVING RULES". Attended the initiation WAPER president Eng. Abdulrahman AL Juaid, department's managers and employees

This program is designed to improve the level of safety at work place and outside thru various awareness sessions focusing on the most 10 EHSS critical rules to enhance the culture and level of compliance.

2nd Issue January 2018



Achievements of Quality Safety, Health & Environment Management System at Al-Watania for Industries



Al-Watania for Industries (WFI) has committed to care for the Occupational Health & Safety for its Employees/Contractors, the Community it deals with, protect the Environment, and caters its Customer Quality products requirement.

The Quality, Safety, Health and Environment Management System (QSHE-MS) has sustained with continual improvement at WFI & Its Strategic Business Units (SBUs).

At WFI & Its SBUs, the QSHE-MS implementation program has practiced in three levels. The First level of QSHE-MS is Quality, Safety, Health and Environment culture implementation at WFI and its SBUs. The Second level of QSHE-MS is compliance obligations pertaining to the National and International Regulatory Requirements and the Third level is evaluation of the QSHE-MS by the internationally recognized Certification organization for customer satisfaction.

The implementation of QSHE-MS culture has progressed at WFI and its SBUs by the Corporate EHS Department synchronized with dedicated SBU's SHE Implementation Teams. During 2017, the QSHE-MS culture implementation at WFI and its SBUs, around 2,334 SHE Inspections, 613 SHE Meeting, 526 SHE Awareness & Trainings and 20 Emergency Evacuation Drills has conducted at WFI and Its SBUs. Were by "11 Million Cumulative Safe Man-hours" has achieved and reduction in Occupational Injuries & Incidents to 8 compared with 18 Injuries & Incidents during 2016. The WFI's Senior Management Team (SMT) has been supporting by periodic review, recommendations, assistance and approvals for the QSHEMS culture implementation.

During 2017, entire Industrial activities such as Manufacturing / Production-process, Raw material & finished goods handling and customer care activities, WFI and its SBUs has Maintains total compliance with the SHE rules and regulatory requirements set by Saudi Arabian's Regulatory Institutions such as MODON, the Civil Defense, General Authority for Meteorology and Environmental Protection (GAMEP) and other applicable regulatory organizations. With these efforts, all SBUs have been awarded with Environmental Compli-





The Achievements of Al Watania for Industries in Aspects of Safety Health and Environment in 2017

- Approximately 2,334 inspection rounds related to safety, health and the environment were conducted.
- 613 meetings were held on safety, health and environment.
- 526 awareness and training programs on safety, health and environment were organized.
- 20 cases of emergency evacuation training were carried out.
- 11 million safe man hours have been achieved.

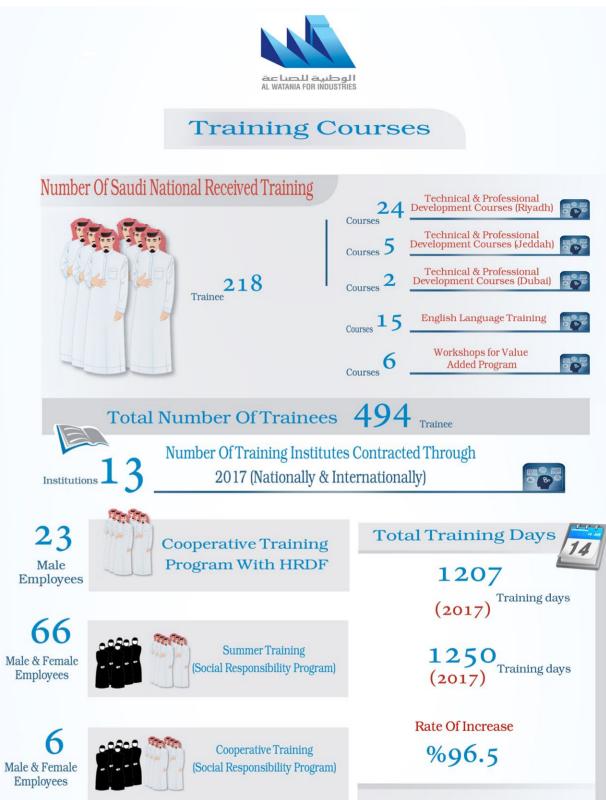
Safety

first!



- Injuries and accidents were reduced by 55% from 2016.
- Al Watania for Industries obtained Environmental Compliance Certificates from the General Authority for Meteorology and Environmental Protection.
- Al-Watania for Industries maintained the minimum percentage of insurance policy by the General Organization for Social Insurance.
- 74 internal auditors and 12 key auditors received certificates from the Integrated Management Systems Program.







Interview with Engr. Abdullah Al Shamrani

the industrial sector has the capacity to absorb a great deal of available resources and human resources

Al Watania for Industries is proud of its distinguished competencies working in all its various fields and administrative levels. The Company provides its staff with a stimulating work environment, many advantages, facilities, training and development opportunities. In order to get a closer look at the work environment, we held a meeting with one of the Company-s employees Engr. Abdullah Al- Shamrani, Manager of Business Planning and Logistics at Al Watania for Containers Manufacturing. To the dialog..

First, please introduce yourself position and responsibilities?

Abdullah Mohammed Al-Shamrani

Manager of Business Planning and Logistics at Al Watania for Containers Manufacturing in Riyadh. I manage planning tasks and demand management. My job includes receiving sales forecasts, creating a short and long term planning scenario, supervising the execution of the planning of raw materials and auxiliary materials, and planning production operations. I am also responsible for the management of logistics services, i.e. starting from receipt of finished products and storage methods to transfer and distribution operations.

How long have you been working in Al Watania for Industries? How do you evaluate the work environment in the Al Watania for Industries?

I spent more than 6 years in Al Watania for Industries. I have found a healthy, positive and enjoyable work environment, full of respect, cooperation and teamwork.



What distinguishes work in the industrial sector from other sectors?

The work in the industrial sector is different in many respects. On the economic side, the degree and development of any country is measured by the extent of its development in the industrial field. Thus, many countries have endeavored to transform their economies into industrial ones so that they pursue the developed industrial states. Socially, it is a sector with the capacity to absorb a great deal of available resources and manpower. At the individual level, any ambitious, productive, and committed person with the necessary skills will have the opportunity to grow and develop in a short period of time while ensuring development and continuity.

What are the skills that Al Watania for Industries has contributed to your development?

Al Watania for Industries has contributed to the development of many of my skills, both personal and practical, including the development of managerial and leadership skills, communication skills, analytical and research skills, ability to manage priorities, planning and organization and ability to work effectively within a team.



How much does management welcome ideas and suggestions from employees?

Al Watania for Industries is based on the principle of employee participation in improving the performance of the Company in general and in each factory in particular. Al Watania for Containers & International Cap has the award of Ideas Proposal Program. Al Watania Paper Products has the award of Ideas and Proposals System. Al Watania Plastics has a program that honors employees for their efforts, ideas and creative contributions.

All of the above is clear evidence that the management welcomes employees' ideas and suggestions.

Employees face some difficulties or obstacles within the organization. What are the main difficulties or obstacles you have encountered? And how could you overcome them?

There is no doubt that there are difficulties and obstacles that employees face within any organization. Initially, I faced a difficulty that could be summed up in keeping up with the knowledge and skill gained through university education or training, and with those required in the work environment, and how to get involved well. With Allah's help then commitment, training and managers) help at that time, I could overcome those difficulties to ensure smooth engagement, professionalism and efficiency in performance.

I have also faced difficulties in varying periods during the two years of the implementation of the enterprise resource planning (SAP) project. The nature of this project was completely different from the work in factories. It required a lot of effort, time, continuous learning, working with a large team of different experiences, and overcoming pressure related to the project. I overcame all of these with Allah's help and with the support of the administration as well as my family's understanding and knowledge of the different circumstances of this area of business. Praise be to Allah, the first phase of the project was successfully implemented in Al Watania Plastic. I came out with great knowledge. As a result, my skills were improved, which increased my efficiency and my professional experience.

In conclusion, to whom do you say your last word?

This is an opportunity that I would like to seize to thank the Board of Directors of Al Watania for Industries, headed by Sheikh Sulaiman Al- Rajhi and the Board Vice Chairman Sheikh Fahad Sulaiman Al-Rajhi for their efforts in sustaining Sheikh Al-Rajhi>s Awqfs and their development in charitable work. I also thank the executive management of Al Watania for Industries headed by Eng. Ibrahim Behairi for their efforts in achieving the Company's goals and striving to make it among the major companies. Finally, I would like to thank the management of Al-Watania for Containers and Capex headed by Mr. Saeed Al Qahtani for his continuous work to keep abreast of the development of this industry and to meet its challenges. I also thank him for his confidence and support for his work team and the Saudi youths in particular.

Thank you, the Department of Public Relations, for providing this opportunity and for your continuous efforts, may Allah help you.





Media Coverage



CEO statement on supporting the Algae farming Project in Saudi Arabia

الريشاض

Al Watania For Industries Participate the largest industrial assembly in the Kingdom

Roh.

سليمان الراجحي

The inauguration of Al

Watania Paper Products

Factory in Jeddah, in

the presence of Sheikh

Sulaiman Al Rajhi

مشاریع ۱۱سعودیة

Al Rajhi inaugurates largest

corrugated cartons factory in the Middle East



Al Rajhi inaugurates largest corrugated cartons factory in the Middle East





Al Watania For Industries enters the energy and chemical products sector





CEO statement on supporting the Algae farming Project in Saudi Arabia





CEO statement on supporting the Algae farming Project in Saudi Arabia



الجليجي

Al Rajhi inaugurates largest

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CEO statement on

supporting the Algae

farming Project

in Saudi Arabia



CEO statement on supporting the Algae farming Project in Saudi Arabia



CEO statement on supporting the Algae farming Project in Saudi Arabia



Al Watania For Industries enters three new sectors.



Al Watania For Industries .enters three new sectors



CEO statement on supporting the Algae farming Project in Saudi Arabia









Al Rajhi inaugurates largest corrugated cartons factory in the Middle East



ا لو طنية للصناعة AL WATANIA FOR INDUSTRIES





